



Riverside Credit Solutions

Founded in 1988, The Riverside Company is a multi-platform, global private equity firm focused on making control and non-control investments in growing businesses, exclusively focused on the smaller end of the middle market. Riverside currently manages over \$8.8 billion¹ of assets across seven fund families.

Riverside Credit Solutions (RCS), a member of the Riverside family of funds, is focused on providing flexible financing solutions to companies in the smaller end of the middle market. RCS' customized financing solutions support both private equity sponsored and non-sponsored transactions.

RCS is led by an experienced team of investment professionals with over 70 years of combined industry experience through multiple credit cycles.

Investment Criteria

- U.S. and Canadian based companies
- EBITDA of \$4 to \$35 million
- Stable, predictable cash flows
- Strong management teams
- Defensible market position
- Diverse revenue base
- Lead, co-lead & club arrangements

Value Proposition

- Flexible financing solutions
- Experience through multiple credit cycles
- Streamlined approval and execution process
- Client-facing decision makers with a partnership approach
- Single point of contact
- Strong corporate and operational support through The Riverside Company

Industry Focus

- Business Services
- Consumer Brands
- Education & Training
- Food & Beverage
- Franchisors
- Healthcare
- Specialty Mfg & Distribution
- Software & IT
- Technology, Media & Telecom

¹ Assets Under Management as of 4Q18



Products

- Revolvers
- First Lien Senior Secured Term Loans
- Stretch Senior Term Loans
- Unitranche Loans
- First Lien Last Out Term Loans
- Equity Co-Investments

Transaction Types

- Acquisitions
- Leveraged Buyouts
- Recapitalizations
- Refinancings
- Growth Capital

Select Investments



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